

THE LAKHANI GROUP

CORPORATE PROFILE

ABOUT US

Lakhani Group is one of the largest business groups in Pakistan. They have a significant presence in various industries, some of which include:

- Real Estate
- Investment
- Development
- Consultancy
- Project Management
- Higher Education
- Technology and Business Process Outsourcing
- Hotel Management
- Charitable Funds NGO

The Group is continuously increasing the value of its portfolio through diversification and growth under expert management. The Group has a unique corporate culture - a result of the valuable experience they have gained since first entering the real estate market in 1978.

As part of its corporate social responsibility, Lakhani Group also manages the Sweet Home Foundation, which provides the finest support and care to the needy, with special emphasis on children.

MISSION STATEMENT

- To serve the community at large through delivery of high quality, cost effective projects.
- To promote a strong set of morals and values.
- To provide leadership in business and industry while making a positive contribution to our community.
- To give back to the community which has fostered our success, and to be charitable in our thoughts, words and actions.
- To maintain the highest levels of professionalism, integrity, honesty & fairness in our relationships with our suppliers, subcontractors, professional associates & customers.

CORE VALUES

- **Quality:**
To us, quality means delivering a superior product and working in a professional and cost-effective manner. Our approach is straightforward, our workmanship is exemplary, and we complete every job in a timely fashion.
- **Integrity:**
We remain true to our founding values of quality, honesty and hard work.
- **Safety:**
The safety of our workers and clients is our number one priority and a part of our culture for decades.

- **Commitment:**
We are proactive in finding solutions for our clients that best achieve their goals.
- **Team Work:**
Working with Lakhani Group is always rewarding. Mutual respect provides the foundation for our success.

EXPERTISE

- One of the nation's largest companies, Lakhani Group has expanded in terms of service delivery in multiple markets and industries.
- In every sector, our subsidiaries are backed by the financial and human resource strength of the Group.
- We provide business solutions that positively impact our customers' bottom line by focusing on our core competencies: prudent expansion, effective management and cost control.
- Through its many subsidiaries, the Group offers in-depth local knowledge; comprehensive development expertise; and a focus on customer service unique in the industry.

CORPORATE GOVERNANCE

- The Group is managed as per the directions of its Founder, Chairman, and the Directors of the Company and its subsidiaries.
- The Group places emphasis on internal control. It has outsourced the audit function to a reputed audit company to assist in risk management and monitoring compliance.
- Their aim is to maximize long-term economic value for our stakeholders by responsibly addressing and balancing the concerns of our customers, employees, business partners and the public in general.
- The Group oversees the corporate governance, advises the senior management in developing financial and business goals, and evaluates management performance in pursuing and achieving those goals.

MANAGEMENT

- Mr. Muhammad Hussain Lakhani, Group Founder & Chairman

Mr. Hussain Lakhani is a seasoned entrepreneur. He is in the construction business for the last three decades. He started his business of construction on a small scale. He developed his business and now he is owner of many companies which are operating in the country and abroad.

- Mr. Hunaid Hussain Lakhani, Group Vice Chairman, Chancellor Iqra University

Mr. Hunaid H. Lakhani completed his Bachelors in Business Administration from The American College, Los Angeles, in 1997, and in 2006 he graduated from the Owner-President Management Program at Harvard Business School, USA. In 1998, Mr. Lakhani founded Iqra University to offer international quality education to the people of Pakistan. Iqra University is chartered by the Government of Sindh, recognized by the Higher Education Commission, and ranks in the top three universities in Pakistan. Iqra University has seven campuses in the major cities of Pakistan with about 10,000 students.

Mr. Lakhani also holds the following positions:

- Director, Cecil Hotel , Murree
- Director, Memon Group of Industries, Karachi
- Director, Erum Developers, Karachi
- Director, Philco Builders, Karachi
- Director, Softsol Private Limited
- Director, Imperial Builders
- Director, Itrack Private Limited
- CEO, Kiran Developers

Mr. Lakhani has over ten years of experience in the construction industry. During this period, several projects were completed by him including Hunaid City, Karachi; Cecil Apartments, Murree; and Gulshan View, Karachi. All these projects were residential and commercial.

Mr. Lakhani is also a Member, Sindh IT (Information Technology) Board, chaired by the Governor of Sindh. He is also the Founder and first elected President of the Association of Private Universities in Pakistan. He is an active Member of Young Presidents' Organization (YPO), and is Networking Chair of the YPO's Indus Chapter.

Mr. Lakhani is also actively involved in social welfare projects. One of his philanthropies includes setting up of institutions for mentally and physically disabled orphans under the name of "Sweet Home Foundation." He is also a Member of the Board of the Watan Foundation, which focuses on provision of drinking water, rural health and skill development in the less developed parts of the country.

- Dr. U. A. G. Isani, Vice Chancellor/ President Iqra University Karachi

Dr. Isani is a reputed and senior academician. Before joining Iqra University as Vice Chancellor, Dr. U. A. G. Isani was Vice Chancellor at Quaid-e-Azam University. Dr. Isani had remained as the Chairman of the University Grants Commission of Pakistan for 5 years. It was during his tenure at the University Grants Commission that the private sector was encouraged to come in the field of higher education.

THE LAKHANI GROUP CORPORATE PROFILE

Dr. Isani has remained in the Ministry of Education in almost all Branches including Bureau of Curriculum. He has also remained Secretary of Education, Government of Sindh.

He is seasoned Administrator having remained Secretary in the Ministry of Food and Agriculture, Government of Pakistan. Secretary in the Ministry of Health and Ministry of Railways until his promotion as Secretary General in the Establishment Division. He has also remained Chief Secretary in the Government of NWFP.

- **Mr. Naveed Hussain Lakhani, Group Director:**
Mr. Naveed Hussain Lakhani, has been involved in Construction and Development Business for over 15 years now. He is holding Bachelor Degree from UK in Business Administration. He has successfully completed over thirty landmark projects, not only in Pakistan but has also established world class project in UK and UAE.

REAL ESTATE SECTOR

The following are the subsidiaries of Lakhani Group:

- Erum Developers
- Imperial Builders
- Hussein Developers
- Memon Group of Industries
- Kiran Developers

CONSTRUCTION PROJECTS (COMPLETED)

- Abid Town, Karachi Land 11 Acres 248 banglows and 170 apartments 40 shops
- Cecil Silver Apartments, Murree having 600 apartments
- Defence View, Karachi Land 80 Acres having 1000 Banglows and 550 Cottanges.
- Erum Heights, Karachi Land 1 Acre having 200 apartments and 350 shops
- Erum Villas, Karachi. Land 1 Acre having 100 apartments.
- Erum Plaza, Karachi. Land 1 Acre having 120 apartments and 8 shops.
- Hunaid City, Karachi. Land 4.5 Acres having 600 apartments and 100 shops.
- Kiran Tower, Karachi Land 1200 sq. yds having 80 apartments 70 shops.
- Metro Shopping Mall, Karachi. Land 1000 sq. yds having 400 shops

THE LAKHANI GROUP CORPORATE PROFILE

- Micasa, Karachi Land 4 Acres having 600 apartments and 500 shops.
- Naveed Luxury Bungalows, Karachi. Land 10 Acres having 500 banglows and cottages
- Sanober Cottages, Karachi. Land 7 Acres having 380 banglows and cottages.
- Kiran Palace, Karachi Land 1900 sq. yds having 100 apartments and 120 shops.
- Erum Garden, Karachi Land 1 Acre having 150 apartments and 15 shops.
- Erum View, Karachi. Land 1 Acre having 150 apartments
- Manila Center, Karachi. Land 1.4 Acre having 240 apartments and 500 shops.
- Serena Towers Karachi Land 2 Acres having 220 apartments and 400 shops.

CONSTRUCTION PROJECT (UPCOMING)

- Serena Hills, Karachi, Pakistan .

Serena Hills is ideally located in the heart of the city, the surrounding of Serena Hills is already populated, where occupants, of 60 sq yds, 120 sq. yds and 240 sq. yds. Independent houses are already residing since last 6 years. The transport and basic amenities are within reach at present. In short if we construct it today the Buyers of Serena Hills can immediately move in.

The Building submission drawings have been already submitted to the Karachi Building Control Authority. All the Marketing, Advertisement and Sales material is ready for the Launch. The Expected Launch date is between 15 to 30th June 2010.

EDUCATION SECTOR

The Lakhani Group strongly believes that any nation's success lies in educating its youth.

Iqra University:

Under the dynamic leadership of Mr. Hunaid Lakhani, the Group entered into the private education sector, and 1998 witnessed the emergence of Iqra University. As per ranking by the Higher Education Commission of Pakistan, the University is amongst the top four universities in Pakistan in Business and Information Technology. The University is duly chartered and recognized by the Government of Pakistan and is currently providing access to education to over 10,000 students. The latest teaching methodologies and Harvard Business Cases are implemented in its curriculum from baccalaureate to PhD levels. The University has the highest number of PhD faculty in Pakistan, which is a hallmark of its commitment to research and applied research.

THE LAKHANI GROUP CORPORATE PROFILE

The Academy:

The Academy is an institution designed to provide quality education at the primary and secondary level. The Academic system is Playgroup, Pre-Primary, Primary & Elementary, and Secondary & Cambridge System.

TECHNOLOGY & BPO SECTORS

With a strong MIS System for monitoring growth and opportunities in various industries, the Group opened Softsol Private Limited, a offshore software development house, in the year 2000. Softsol has become an icon in customized Software Development, simultaneously catering to the local businesses IT requirements. The Group diversified its operations in 2005 and established I-Track Tracking Systems. I-Track has become a number one choice with private customers and commercial fleets, which utilize the state-of-the-art GPS tracking system for theft protection and/or coverage monitoring. The company has enjoyed steady growth since its inception, attributable to a sound reputation for providing outstanding service and superior-quality technology within the industry.

HOTEL MANAGEMENT SECTOR:

The Group acquired the Cecil Hotel, Murree, in 1998, through an open auction arranged by the Privatization Commission of Pakistan, and has been managing its operations ever since. Cecil Hotel, built in 1858, is one of the oldest hotels of Pakistan and remains a landmark in the history of the country. We extend hospitality and great standards of service to our guests at a location that is absolutely serene.

NGO SECTOR - SWEET HOME FOUNDATION

The Lakhani Group strongly believes in giving back to the society in which the Group operates.

The Group runs Sweet Home Foundation, which was founded in 1997, and provides comprehensive care to orphans, including education, medical, housing etc.

During the 2005 earthquake, which devastated the Northern regions of Pakistan, Sweet Home Foundation played an active role in the rehabilitation of the displaced people and continues to build homes in the region. During the 2005 earthquake, which devastated the Northern regions of Pakistan, Sweet Home Foundation played an active role in the rehabilitation of the displaced people and continues to build homes in the region. To date Sweet Home Foundation has handed over around 300 houses.